



MAKERS OF RESPIRATORY VALVES SINCE 1938

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Jan 2, 2007

Dear Valued Customer,

There will be an average 5% price increase on the majority of Rudolph products except for those listed below effective March 1, 2007.

Products where prices remain unchanged:

Controllers for pneumatic Inflatable-Balloon and Piston-Sliding type valves

Nose clips

3 Liter Calibration Syringe

NIV & CPAP masks

RSS 100 HR flow computer

Flow Volume Simulator

DLco Simulator

This price increase is necessary to cover the sharply rising material costs associated with our products. We have maintained our prices since August 2004 and have in the meantime absorbed material increases in all the polymers and metals we purchase for our product line. Prices from our suppliers of components that are used in our products have increased significantly as well as they fight the same issues we are addressing here.

We are constantly working at improving manufacturing efficiencies to help offset the material cost increases and will always continue this process.

Please feel free to contact us if you need updated pricing for the products you purchase or if there are any concerns or questions.

We look forward to working with you in 2007 and beyond.

Best regards,

Kevin Rudolph
Vice President